



Jennifer M. Dunn
Partner

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Advises hedge funds, private equity funds (including mezzanine and distressed funds), hybrid funds, funds of funds and investment advisers in connection with their structuring, formation and ongoing operational needs, general securities laws matters, and regulatory and compliance issues.

Jennifer's experience includes structuring and negotiating seed and strategic investments, advising investment managers regarding the structure and sale of their investment management businesses and the structure of their compensation arrangements, and representing investment managers in connection with managed accounts and single investor funds.

Jennifer was named among the world's "50 Leading Women in Hedge Funds" by *The Hedge Fund Journal*.

A member of the board of directors of 100 Women in Finance, Jennifer is recognized by *Chambers USA*, *The Legal 500 US*, *Expert Guide to the World's Leading Banking, Finance and Transactional Law Lawyers* (Investment Funds), *Expert Guide to the World's Leading Women in Business Law* (Investment Funds) and has been named an *IFLR1000* "Rising Star" (Investment Funds).

She co-authored *Hedge Funds: Formation, Operation and Regulation* (Full Court Press) and has presented at conferences on topics that include ESG investing, attracting and retaining capital, operational due diligence, compliance issues, co-investments, credit funds, hedge funds, management company issues and considerations for emerging hedge fund managers.

Practices

INVESTMENT MANAGEMENT

BLOCKCHAIN TECHNOLOGY AND DIGITAL ASSETS

HEDGE FUNDS

PRIVATE EQUITY

CREDIT AND DIRECT LENDING FUNDS

Bar Admissions

New York

Education

Columbia Law School, J.D.

- Harlan Fiske Stone Scholar

University of Pennsylvania, B.A.

- *cum laude*

Publications

- “SEC Targets Certain Proprietary Trading Firms and Private Funds With Expanded ‘Dealer’ Definition,” *Schulte Alert*, Feb. 21, 2024
- “SEC Proposal to Redefine the Definition of ‘Dealer’ Would Cover Certain Private Funds and Private Fund Advisers,” *Schulte Alert*, May 16, 2022
- “Private Funds Market Trends Report,” *Schulte Publication*, June 2021
- “Private Funds – Market Trends Report,” *Schulte Publication*, October 2020
- “OCIE’s Targeting of ESG Investing Practices in Recent Examinations and What It Means for Hedge Fund Managers,” *Hedge Fund Law Report*, June 11, 2020 (quoted)
- “Private Funds – Market Trends Report,” *Schulte Publication*, May 13, 2020
- “Private Funds – Ideas for Raising New Capital During the COVID-19 Dislocation,” *Schulte Publication*, March 26, 2020; republished in *The Hedge Fund Journal*, May 2020
- “Private Funds Guidance – Considerations During Volatile Markets for Hedge Funds and Credit, Direct Lending and Distressed Funds (COVID-19),” *Schulte Publication*, March 16, 2020
- *Hedge Funds: Formation, Operation and Regulation*, ALM Law Journal Press, co-author; Full Court Press, 2022, co-author
- “Succession Planning with Schulte’s Leading Fund Formation Group,” *The Hedge Fund Journal*, March 2016 (quoted)
- “SEC Updates Form PF Frequently Asked Questions,” *Schulte Alert*, July 20, 2012, co-author

Speaking Engagements

- “High-Level Takeaways and Observations About the Potential Impact of the Final Private Fund Reforms,” *Private Equity Law Report*, February 2024 (quoted)
- “Fund Finance Update,” 33rd Annual Schulte Private Capital Forum, January 2024
- “Private Funds Advisers Rule: Fund Terms and Preferential Terms,” 33rd Annual Schulte Private Capital Forum, January 2024
- “Upper Tier: Structures and Considerations,” PLI’s Advanced Issues in Private Funds 2023 Program, June 2023
- “Fund Insights – Co-Investments, Secondaries and Fund Restructuring,” Schulte 32nd Annual Private Investment Funds Seminar, January 2023
- “Fund Terms and Tax,” Schulte 30th Annual Private Investment Funds Seminar, January 2021
- “Hedge Fund Trends,” Schulte Webinar, October 2020
- “Publicity for Private Funds – Opportunities and Practical Implementation of Rule 506(c) Offerings,” Schulte Webinar, October 2020
- “Advanced Issues in Private Funds 2020,” Practising Law Institute, Webinar, June 2020
- “Credit” and “ESG,” Schulte 29th Annual Private Investment Funds Seminar, New York, January 2020
- “World Recognition of Distinguished General Counsel,” Directors Roundtable, New York, October 2019
- “Hedge Funds/Open-Ended Funds,” IBA 20th Annual Private Investment Funds Conference, London, March 2019
- “Management Company Challenges in the Current Environment,” Schulte 28th Annual Private Investment Funds Seminar, New York, January 2019

- “CLOs, Warehouse Facilities and Risk Retention Vehicles” and “Regulatory Outlook,” Schulte 27th Annual Private Investment Funds Seminar, New York, January 2018
- “Attracting and Retaining Capital,” Schulte 26th Annual Private Investment Funds Seminar, New York, January 2017
- “Operational Due Diligence and Compliance,” MFA Compliance Conference, May 2016
- 100 Women in Hedge Funds Next Gen New York Group Career Roundtable, April 2016
- “Evolving Terms and Considerations Across the Fund Spectrum” and “The New Anti-Money Laundering Rule,” Schulte 25th Annual Private Investment Funds Seminar, January 2016
- DMS Offshore Investment Services Women in Compliance Working Group, August 2015
- “Hedge Fund and Management Company Structures,” NFA National Examination Staff Training Program, July 2015
- “Emerging Manager Considerations – Startup Through First Five Years of Operation,” Grant Thornton Hedge Fund Symposium Series, May 2015
- “ERISA: From No Plan Assets to Managing Plan Assets,” Schulte 24th Annual Private Investment Funds Seminar, January 2015
- NYCBA Making First Impressions Count, October 2014
- 100 Women in Hedge Funds Education Session No. 482: Unlock the Secrets to Success, June 2014
- KPMG General Counsel Peer Exchange Dinner, June 2014
- Bank of America Merrill Lynch Emerging Manager COO/CFO Conference, February 2014
- “Marketing Opportunities and Challenges,” Schulte 23rd Annual Private Investment Funds Seminar, January 2014
- “Allocation of Investment Opportunities Workshop,” Schulte Investment Management Hot Topics, April 2013

- “Form PF: A Roundtable Discussion for \$5B+ Hedge Fund Managers,” Schulte Conference, June 2012
 - “Form PF: Practical Guidance from Industry Experts,” GlobeOp Insights Event, March 2012
 - “Obtaining Capital from Offshore (US) Institutional Investors: Fund and Management Company Structures, Investment Advisor Registration and Tax Considerations,” Morgan Stanley Business Consulting Workshop for Latin America, February 2012
 - “Form PF Workshop,” Schulte 21st Annual Private Investment Funds Seminar, January 2012
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Memberships

- Board of Directors, 100 Women in Finance
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Distinctions

- *Chambers Global*
 - *Chambers USA*
 - *IFLR1000* – Rising Star, Investment Funds
 - *The Legal 500 US*
 - *The Hedge Fund Journal's* 50 Leading Women in Hedge Funds
 - *Expert Guide to the World's Leading Banking, Finance and Transactional Law Lawyers* – Investment Funds
 - *Expert Guide to the World's Leading Women in Business Law* – Investment Funds
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Prior Experience

- Associate, Morrison & Foerster

