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SCHULTE ROTH & ZABEL'S REAL ESTATE GROUP

TRUSTED ADVISERS ON DEALS THAT DEFINE THE MARKET

PARTNERS JEFFREY LENOBEL, JULIAN WISE, MICHELE WILLIAMS AND SETH HENSLOVITZ

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Schulte Roth & Zabel Partners Seth Henslovitz, Jeffrey Lenobel, Michele Williams and Julian Wise

Photography by Jill Lotenberg

Schulte Roth & Zabel’s Leading Real Estate Practice

The Real Estate Group at Schulte Roth & Zabel LLP (SRZ) is poised to take on another stellar year of handling many of the industry’s most complex and sophisticated transactions on behalf of clients in the United States and worldwide. Founded in 1969, SRZ is a leading law firm serving the financial services industry, and ranks among AmLaw’s “Global 100: Top-Grossing Law Firms in the World.” The Real Estate Group completes billions of dollars in transactions annually for many of the most influential participants in the real estate industry.

Comprised of more than 20 lawyers, the Real Estate Group is led by SRZ partners Seth Henslovitz, Jeffrey Lenobel, Michele Williams and Julian Wise. The group has been recognized for having one of the nation’s most powerful real estate law practices by *Commercial Property Executive’s* list of “Leading Real Estate Law Firms,” among numerous industry recognitions.

“Our cutting-edge practice allows us to have a unique vantage point. On a daily basis, we tackle emerging issues and create multifaceted deal structures for key dealmakers in the industry,” said Jeffrey Lenobel. “The experience working on these deal teams has been incredibly rewarding. We look forward to continuing to build on our successes in the decades to come.”

The newest member of the group—Michele Williams, who joined in March 2019—handles complex real estate and real estate finance matters, and has been doing so for more than 30 years.

“SRZ is widely recognized for its top-tier real estate practice,” Williams said. “The firm’s strong platform allows me to grow my practice in an innovative and entrepreneurial environment. I am delighted to work

alongside these talented lawyers.”

Over the years, SRZ has maintained its stronghold as a key adviser to the investment fund and real estate industries. The firm represents a significant number of participants in the real estate sector. Clients include market-leading private equity firms, major financial and commercial lending institutions, and developers and owners of commercial, industrial, retail, office, hotel and large-scale residential properties, among others.

“We work closely with prominent investors, lenders and developers in the commercial real estate space, and our practice is as robust as ever,” said Julian Wise. “Through years of hard work and dedication to our exceptional clients, we’ve built a global reputation. We are proud to say the practice continues to grow.”

Year to year, the Real Estate Group represents borrowers and lenders on billions of dollars in complex mortgage and mezzanine financings. Just last year, their work covered properties in more than 37 states.

“Our team is regularly working on deals that define the market,” said Seth Henslovitz. “As transactional lawyers on these high-stakes deals, we have a hand in building up the skylines and neighborhoods worldwide.”

Through specialized legal expertise and unparalleled market knowledge, SRZ’s real estate lawyers have earned a place among the most trusted and skilled advisers in the industry.

“It’s truly an exciting time to be practicing. The real estate industry is ever-evolving and we expect the market to bring more and more opportunities for our distinguished clients,” said Wise. “We look forward to seeing what 2020 and beyond have in store.”