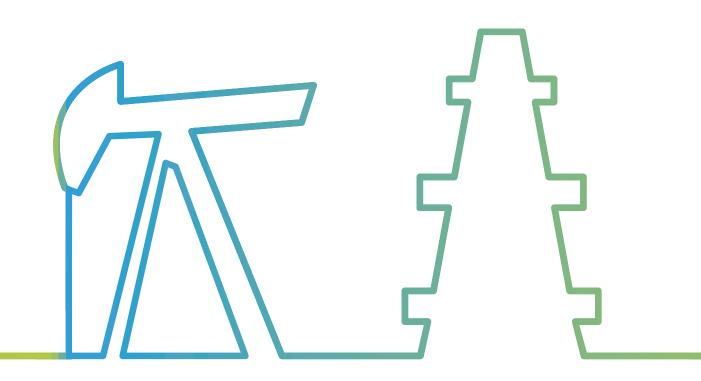
Schulte Roth&Zabel

Investing in Oil and Gas Royalties: Distressed Counterparty Risk Considerations

By David J. Karp and Parker J. Milender

March 2015



Investing in Oil and Gas Royalties: Distressed Counterparty Risk Considerations¹

By David J. Karp and Parker J. Milender

As oil and gas prices decline and the availability of reserved-based senior credit becomes increasingly scarce, exploration and production ("E&P") companies are seeking to refinance into more traditional term loans or to divest royalties in an effort to raise cash. Whether acquired as part of a recent restructuring initiative or historical purchase, investors who own carved out royalty interests need to take inventory of counterparty risk and how these positions will be treated in a bankruptcy, including the potential risks of contract recharacterization or rejection and clawbacks of payments already received.

Investors were once generally confident that most types of carved out interests would be treated by bankruptcy courts as "true sales" of real property.² But recent case law suggests that while such transactions may be labeled "sales," in certain instances a court might instead recharacterize the carved out interest transactions as "financings" or "debt instruments." This distinction becomes critical if the E&P company that maintains the working interest files for bankruptcy. While carved out interests that were conveyed in a true sale will not be property of the company's bankruptcy estate, carved out interests that are recharacterized as financings will be brought into the bankruptcy estate — and the "purchaser" of those interests will become a creditor fighting for uncertain recovery under a plan of reorganization or liquidation via distributions from the estate.

In the ongoing case *In re ATP Oil & Gas Corporation*,³ the U.S. Bankruptcy Court for the Southern District of Texas denied a carved out interest investor's motion for summary judgment on the issue of whether conveyances of certain oil and gas carved out interests were true sales of real property or simply "disguised" financing transactions. The *ATP* case is still awaiting a final decision in the Bankruptcy Court, but the court's initial holdings should serve as a warning to investors that their carved out interest transactions may be scrutinized when an E&P files for bankruptcy.

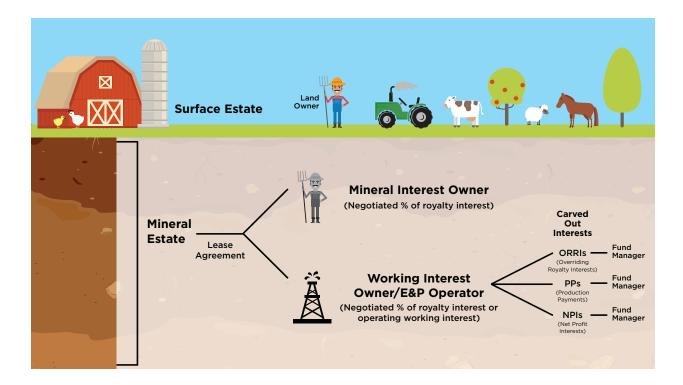
Types of Oil and Gas Carved Out Interests

Before carved out interest transactions take place, a landowner — who often owns both the surface estate and the mineral estate — will lease a working interest in the mineral estate. The lessee of the working interest has the exclusive right to explore, drill and produce oil and gas from a specific tract of property.⁴ The lessor or landowner retains a royalty interest, which is a percentage of oil and gas that is produced from the leased land and is generally free of the costs of producing the oil and gas; however, the landowner's royalty interest is often responsible for a share of post-production transportation, treatment and marketing costs.

The working interest includes the operating and non-operating working interests under an oil and gas lease. Non-operating working interests that are carved out include: overriding royalty interests ("ORRIs"), net profits interests ("NPIs") and production payments ("PPs").

On one side of a carved out interest transaction is the investor, who contributes capital in exchange for a financial interest in an oil- or gas-producing property and/or corresponding royalty payments. On the other side is the lessee-owner of the operating working interest in the property, who receives the investor's capital and subsequently distributes the agreed-upon royalty payments or proceeds to the investor. While carved out interests are all similar in this regard, they differ from one another in certain respects that may prove significant to investors when a lessee-owner becomes distressed.





Overriding Royalty Interests ("ORRIs")

An ORRI is an ownership stake in a percentage of production or production revenues from an oil- or gasproducing property. The investor's stream of payments from an ORRI is consistent in duration with the existing lease or working interest⁵ and continues for so long as the working interest exists. However, investors may also negotiate for a "Term ORRI" with a shorter fixed duration.⁶

ORRIs are generally not subject to production expenses for the development, operation or maintenance of the property.⁷ Production expenses are the costs associated with bringing oil and gas from the reservoir to the surface⁸ and commonly include labor, equipment, drilling, pipe and well completion costs.⁹ Production taxes may also be excluded for purposes of an ORRI.10

While ORRIs are generally free from production expenses, they are often subject to post-production expenses¹¹ that arise after the oil or gas is removed from the "wellhead," 12 which generally refers to the point at the top or "head" of the actual well where the oil or gas is severed or removed from the ground.¹³ Post-production costs are the expenses associated with rendering the gas "marketable" and include dehydrating, compressing and transporting the gas to the market, as well as extraction costs resulting from processing.¹⁴

Net Profits Interests ("NPIs")

An NPI is similar to an ORRI in that it is carved out of the working interest of an oil- or gas-producing property.¹⁵ But NPIs differ in that they are measured by, and paid from, the net profits rather than the revenues realized from operation of the property¹⁶ and are generally not free from either production expenses or postproduction expenses — although post-production expenses can become a significant point of contention. For example, in Lawrence v. Atlas Resources, Inc., 17 royalty interest owners alleged a breach of the terms of an oil and gas lease because, among other things, certain costs of transportation and compression were deducted on an allocated, rather than an actual, basis.18

NPI owners are thus subject to a level of operating performance risk that ORRI owners are not. For example, since NPI owners share in production expenses such as drilling costs, they may also assume a proportionate share of the costs associated with certain operational risks such as drilling cost inefficiencies. However, although NPI owners share in the costs of production, their liability is generally limited to their invested capital.¹⁹

Production Payments ("PPs")

PPs are a type of ORRI²⁰ and are likewise carved out of the working interest and paid out free from production expenses.²¹ Additionally, PPs can be subject to termination if the lease or working interest expires.²² The duration of PPs is generally fixed, however, and the PP will terminate once a pre-determined production amount or dollar amount from the sale of production is reached.²³

PPs that terminate after a specified production amount is reached are called volumetric production payments ("VPPs"), while PPs that terminate after a specified production revenue amount is reached are called dollar denominated production payments ("DDPPs").24 Since DDPPs give the carved out interest owner the right to receive a fixed dollar amount generated from the property (usually with a stated rate of interest),²⁵ DDPPs are generally less correlated with the market risks associated with commodity prices. Whether the property's production output (or the price of oil or gas) rises or falls, a DDPP owner is still contractually owed his or her fixed dollar amount subject to a fixed interest rate.

This structure can create situations in which if a DDPP owner is entitled to a contractually higher rate of interest for untimely (or missed) payments, he or she may be incentivized to hope for decreased production and/ or commodity prices in order to receive slower payments and a higher rate of return. DDPPs are defined as "borrowings" by the Financial Accounting Standards Board ("FASB"), while VPPs are defined as "the transfer of a mineral interest."26 The FASB does not consider VPPs to be borrowings; rather it considers them sales in which the entity's obligation is accounted for as an obligation to deliver, free and clear of all expenses associated with operation of the property, a specified quantity of oil or gas to the purchaser out of a specified share of future production.²⁷ This difference means that DDPPs may be more likely to be recharacterized as debt instruments than VPPs.

Characteristics	ORRI	NPI	VPP	DDPP
Carved out of working interest	1	1	✓	✓
Subject to pre-production costs	x	✓	x	x
Contractually-determined termination point	x	x	✓	✓
Greater production volume equals greater profitability	1	1	√ *	х
Sensitivity to commodity prices	1	√	√	X**

^{*}But not beyond the pre-determined quantum of production

^{**}May benefit from decrease in commodity prices

True Sale or Disguised Financing?

In the *ATP* case, the defendant and working interest lessee (ATP) had conveyed to the plaintiff investor (NGP) more than \$700 million worth of ORRIs and NPIs.²⁸ But after it was dramatically impacted by the 2010 Deepwater Horizon explosion and ensuing moratorium on drilling in the Gulf of Mexico,²⁹ ATP filed for Chapter 11 protection and disputed whether these carved out interests were true sales or disguised financings under applicable law.³⁰

The court's analysis in ATP raises three major concerns for carved out interest investors:

- The court's potential willingness to recharacterize a sale transaction as a financing agreement. If a carved out interest is recharacterized as a financing agreement, the investor would become a creditor and the agreement would become part of the bankruptcy estate. As a result, the former expectation of a stream of payments from an ownership interest would yield to the reality of distributions (if any) under a plan of reorganization or liquidation.
- State law definitions of real property interests. Whether or not a court will recharacterize a sale transaction as a financing agreement is dependent on applicable state property laws, and the outcomes for carved out investors can vary by state.
- The possibility of contract rejection pursuant to Bankruptcy Code Section 365, which allows a debtor to reject certain "executory contracts" entered into prior to the debtor filing for bankruptcy. The applicability of Section 365 also depends on the applicability of the Section 541 "safe harbor."

Recharacterization

Perhaps the most important aspect of the *ATP* decision was the court's willingness to recharacterize the transactions notwithstanding the parties' unambiguous labels and statements of intent as contained in the contract.³¹ Rather than analyzing the parties' subjective intent, the court instead chose to analyze the objective substance of the transaction.³² This decision could have a profound effect on investors who believe they are purchasing a real property interest and even label it as such because the courts may choose to ignore labels and expressions of intent.

The *ATP* court is not alone in this regard. Other courts have also been willing to reject the transacting parties' labels and subjective intent in favor of examining the substance of the carved out interest transaction. For example, in *Tidelands Royalty v. Gulf Oil*, the U.S. Court of Appeals for the Fifth Circuit ignored the contracting parties' label and subjective intent in ascertaining the true legal nature of ORRI transactions and held that under Louisiana law, "The assignment of a lease with the retention of an overriding royalty creates a sublease, regardless of how the parties style their agreement." Thus, parties seeking to avoid true sale versus financing issues should not rely solely upon labels or declarations of intent. Rather, they should structure their transactions as true sales and avoid certain hallmarks of financing agreements such as fixed payment terms or other financial guarantees.

State-Specific Legal Considerations

Whether seeking exposure to the consistent production of the Haynesville Basin in Louisiana, the Eagle Ford, Permian and Barnett Basins in Texas, or potential stacked play returns of the Utica Shale and Marcellus Shale in Pennsylvania, investors must consider applicable state law property rights as part of the diligence process when investing in oil and gas carved out interests. Property interests are created and defined by state law,³⁵ and the particular state law applied by a bankruptcy court could be crucial in determining whether or not a conveyance of a carved out interest should be classified as a true sale of real property or a debt instrument.

Louisiana

Louisiana state law, the applicable state law in *ATP*, does not define an ORRI. The court therefore looked to generally accepted oil and gas law principles and Louisiana case law.³⁶ Under this framework, the court's default view was that ORRIs and PPs are "overriding royalties," classified as a "real right[s]" in "incorporeal immovable property."³⁷ The court nevertheless chose to characterize the royalty transactions based on their economic substance. In doing so, it highlighted the following characteristics as *being consistent with* (or not contrary to) a true sale of a real property interest under Louisiana law:

- Reversionary Interest. ORRI conveyances that revert to the grantor after the agreed upon condition is satisfied can be consistent with a true sale.³⁸
- Satisfaction of the Term Override from Multiple Properties. In the conveyance at issue, a satisfaction provision that entitled NGP to the same stream of royalty payments until it reached its total sum even if ATP lost one of its leases (i.e. cross-collaterization)³⁹ was not viewed as being inconsistent with sale treatment.⁴⁰
- Burdens and Benefits of Ownership. While failing to retain the "burdens and benefits of ownership" is generally inconsistent with ownership of a real property interest under Louisiana law,⁴¹ the court did not find this problematic for an ORRI. Because Louisiana case law considers an overriding royalty to be a passive interest without the right to explore or develop a property,⁴² it requires no general burden or benefit of ownership.

The court also identified several characteristics which are, or could be, *inconsistent with* a true sale of a real property interest (or consistent with a debt instrument) under Louisiana law:

- Subordinated Interest. NGP agreed to subordinate its interests to a third party, which was subsequently entitled to receive full royalty payments before NGP.⁴³ The court found an issue of material fact as to whether such a provision was consistent with a true sale under Louisiana law.⁴⁴
- Interest Rates/Payments Terms. NGP paid a total amount of \$65 million in exchange for an overriding royalty, which would terminate when the agreed upon "Total Sum" was paid to NGP. The terms of the initial conveyance stated that if ATP was late in making its overriding royalty payments, it would be charged a default rate of interest. The court found this arrangement to be inconsistent with a true sale for two reasons. First, since NGP would charge ATP a higher rate of interest if ATP failed to timely make its royalty payments, this could have the inverse effect of NGP receiving more money in periods of lower production or lower oil prices due to ATP's slower repayment. Correspondingly, increased production from the properties would inversely lead to a decrease in NGP's royalty income due to a lower interest rate. Recond, the formula used to calculate NGP's "Total Sum" was based on a fixed annual rate of interest. Therefore, fluctuations in oil and gas revenues due to changes in commodity prices or production would have only a "trifling impact" on NGP's rate of return.
- Resemblance to an Unsecured Loan. NGP was due to receive a fixed "Total Sum" notwithstanding any fluctuations in commodity prices or volumetric changes in production.⁵¹ Normally, such an agreement would not be considered a loan under Louisiana law because payment was not guaranteed; the conveyance stipulated that NGP "shall look solely to the Royalty payments for satisfaction and discharge of the Term Overriding Royalty, and [ATP] shall not be personally liable..."⁵² However, the court noted that if the risk of non-payment is so low that repayment is effectively guaranteed, then the "condition" (that payments are distributed only if and when production occurs) is an artificial one.⁵³ Thus, an ORRI that is "virtually certain to be satisfied in full" could be construed as the economic equivalent of an "obligation to repay"⁵⁴ and not consistent with a true sale.

■ Foreclosure. While the right to foreclose on the subject property was not an issue in the *ATP* case, the court recognized it as something that would be consistent with a mortgage or a security interest rather than a true sale of real property.⁵⁵ The court further noted that the foreclosure remedy includes having a receiver appointed to operate the properties,⁵⁶ although receivership would be permitted so long as NGP would have no control over whether to "sell the properties, continue production thereon, or to shut-in the properties that the receiver is permitted to control."⁵⁷ Thus, investors should understand the risks of having a foreclosure remedy — even through a receiver.

Texas

For carved out interest investors, Texas is generally friendlier than Louisiana or Pennsylvania (discussed below) because Texas courts allow for greater freedom of contract and will generally be less likely to recharacterize a carved out interest transaction. Under Texas state law, carved out interests are defined as ownership interests in land.⁵⁸ A Texas oil and gas lease is not a "lease" in the traditional sense of a lease of the surface of real property.⁵⁹ Instead, "[i]n a typical oil and gas lease, the lessor is a grantor and grants a fee simple determinable interest to the lessee, who is actually a grantee."⁶⁰ Thus, the default assumption in Texas is that conveyances of carved out interests are true sales rather than financing agreements.

But perhaps even more important to investors is Texas's jurisprudence on contract interpretation. Under Texas state law, the language in a contract must be given its plain meaning unless to do so would defeat the parties' intent.⁶¹ When a written contract is clear and certain (i.e., labeled a "sale"), the instrument will be deemed to express the intent of the parties and will generally be enforced as written.⁶² This freedom of contract allows the investor and the working interest owner to structure a carved out interest conveyance with a decreased risk of a court recharacterizing the transaction. For instance, Texas courts commonly define "royalty" as the landowner's share of production, free of all costs of development and production, but this general rule may be modified by the respective parties through agreement, a division order, or a gas purchase contract.⁶³

Pennsylvania

Pennsylvania law provides perhaps the least clarity with regard to the treatment of carved out interests. Pennsylvania is unique in that prior to the discovery of oil or gas, the lease is merely a contract right under Pennsylvania law.⁶⁴ But if oil and gas is produced, the lease "springs" into a real property interest.⁶⁵

This distinction could have a significant impact on carved out investors. For example, if no production of oil or gas has occurred, the working interest remains a mere contract right and the producer's bankruptcy estate may be able to reject (i.e., disaffirm) the working interest under Section 365 of the Bankruptcy Code (discussed below). 66 This could have a tremendous impact on investors because any carved out interests in this situation, even if conveyed in a true sale, would be effectively rejected along with the working interest. A carved out interest is coterminous with the working interest, and if the working interest is rejected under Section 365, so too are the associated carved out interests.

In the recent Third Circuit case *In re Mustafa Tayfur*, a Pennsylvania landowner and lessor under an oil and gas lease filed for bankruptcy and attempted to reject the lease pursuant to Section 365.⁶⁷ At the time of the lessor's motion to reject, the lessee still had not extracted any oil or gas from the property.⁶⁸ The Third Circuit affirmed the Bankruptcy Court's decision that rejection of the lease, while possible, was not in the best interests of the debtor-lessor's estate and therefore should be denied.⁶⁹

While the *Tayfur* court ultimately did not permit the rejection of the oil and gas lease, the case is nonetheless probative of Section 365's potential power over Pennsylvania oil and gas leases in which extraction has not yet occurred. Further, *Tayfur* exemplifies the risk to carved out interest owners; if the lessee in *Tayfur* had carved out part of his working interest to investors, these carved out interests also could have been effectively rejected along with the working interest.

Executory Contract Rejection: Section 365 Versus Section 541

Under Section 365 of the Bankruptcy Code, a debtor's executory contracts and unexpired leases may be either assumed or rejected subject to the court's approval.⁷⁰ The Bankruptcy Code does not define "executory contract," but it is generally accepted that it is a "contract under which the obligation of both the bankrupt and the other party to the contract are so far unperformed that the failure of either to complete performance would constitute a material breach excusing the performance of the other."71

If a producer files for bankruptcy, the producer may be able to reject certain oil and gas leases if they are deemed to be executory contracts or unexpired leases. Section 365 may thus endanger future post-petition royalty payments to carved out interest owners.

The first concern for carved out interest owners is that their interest could be directly rejected under Section 365. The Delaware Bankruptcy Court dealt with this issue in the case of *In re Foothills Texas*. ⁷² Finding that the overriding royalty investor had fully performed under the contract by delivering valid consideration in exchange for the overriding royalty, the Foothills court held that the investor did not owe any remaining performance obligations under the agreement — therefore, the contract was not executory and not subject to rejection.⁷³ The court subsequently granted the investor's motion to dismiss.74 While Foothills ultimately declined to allow Section 365 rejection of the overriding royalty interest, the case nonetheless illustrates that Section 365 should be on the minds of carved out interest investors as a potential concern.

One possible shield that carved out interest investors can use to protect themselves against executory rejection is the "safe harbor" under Section 541(b)(4)(B) of the Bankruptcy Code. 75 Congress enacted Section 541(b)(4) (B) to create uniformity in all states by treating "production payments" as conveyances of real property (i.e., true sales) in a bankruptcy.⁷⁶ "Production payment" is defined as "an interest in certain reserves of an oil or gas producer that lasts for a limited period of time and that is not affected by production costs" 77 – a definition that is likely to be inclusive of PPs and Term ORRIs, but not necessarily NPIs or non-Term ORRIs. The intent of Section 541(b)(4)(B) is to preclude certain royalties from being recharacterized and subsequently rejected under Section 365.78

It is possible that Section 541(b)(4)(B) would have rendered the court's analysis in Foothills moot since certain carved out interests may be statutorily precluded from being rejected; however, we have found no case to date that has addressed the Section 541(b)(4)(B) safe harbor. But similarly, while carved out interest investors should be wary of Section 365 rejection, there has also yet to be a notable instance of rejection in the carved out interests context.

The second concern for carved out interest owners is that their interest might be effectively (though not directly) rejected under Section 365. If the mineral owner/lessor and working interest owner/lessee are each separate entities (which is often the case) and the mineral owner/lessor subsequently files for bankruptcy, the carved out interest would not be subject to direct rejection because there would be no privity of contract between the mineral owner/lessor and the carved out interest owner; however, it could nonetheless be effectively rejected if the mineral owner/lessor rejects the working interest lease. Once the working interest lease is rejected, there would be no more revenue or production for the working interest owner/lessee to make royalty payments to carved out interest owners.

Whether an oil or gas working interest would be considered a "lease" that is subject to rejection, or a real property interest that is not subject to rejection, varies by state. As mentioned previously, an oil and gas lease in Texas is a fee simple determinable and therefore is not an executory contract that a debtor may accept or reject.⁷⁹ Thus, neither a carved out interest nor its underlying lease is likely to be subject to Section 365 rejection in Texas.

But Pennsylvania, with its aforementioned "springing" real property laws for oil and gas leases, might present an issue to carved out interest owners and owners of working interests/leases that have not yet produced oil or gas. Until production occurs, Section 365 will present a legitimate concern in Pennsylvania for both the working interest lessee and the carved out interest owner.

Louisiana carved out interest owners and working interest lessees may face even more uncertainty than those in Pennsylvania. The Louisiana courts are split as to whether oil and gas leases may be rejected pursuant to Section 365,80 preventing investors from knowing for certain the likelihood of — or how to manage risk for executory contract rejection pursuant to Section 365.

Preference and Fraudulent Conveyance Risk

A separate concern for carved out interest owners is preference and fraudulent transfer risk. Under Section 548 of the Bankruptcy Code ("Fraudulent transfers and obligations"), certain transfers or conveyances made by the debtor up to two years⁸¹ before filing for bankruptcy, and up to four years in states like Texas and Pennsylvania can be avoided post-petition.82 Transaction avoidance often arises from either the debtor's actual intent to hinder, delay or defraud its creditors, or from the failure to receive "reasonably equivalent value" in exchange for the transferred interest at a time when it was, or became as a result of the transfer, insolvent.83 Thus, if a carved out interest is transacted within four years of a producer's bankruptcy, it may be subject to a fraudulent transfer "clawback" to recover the distributed proceeds or property if reasonably equivalent value was not received while the debtor was insolvent, or if actual intent is proven.

In the ATP case, for example, the Official Committee of Unsecured Creditors of ATP filed a motion requesting authority to bring a fraudulent transfer action against NGP, alleging that ATP did not receive reasonably equivalent value in exchange for the ORRIs.84 The court abated the motion and decided that it would bifurcate consideration of the fraudulent transfer claims into a "Second Phase" of the Adversary Proceeding.⁸⁵ To date, the Second Phase of the ATP case has not begun.

Section 547 of the Bankruptcy Code ("Preferences") similarly permits the avoidance of certain pre-petition transfers of the debtor's property interests to creditors.86 Section 547 is designed to prevent the preferential treatment of some creditors over others during the period immediately prior to bankruptcy. But unlike fraudulent transfer avoidance, the reach back period for preference payments is 90 days before filing for bankruptcy, or one year if such transfer was made to an insider.87

A case that illustrates the risk of carved out interest payments being attacked as preferential is In re Rancher Energy. In Rancher, the plaintiffs sought (i) to recover ORRIs and an NPI as constructive fraudulent transfers under Section 548 and Wyoming and Colorado state laws, and (ii) to avoid ORRI and NPI payments after a certain date as preferential transfers under Section 547.88 The defendants in Rancher moved for summary judgment on both claims, but the court denied both motions citing "material disputes" regarding both the preference claim and the fraudulent transfer claim.89 The case was settled before the court could rule on the merits of the preference and fraudulent transfer actions.

Given these concerns, carved out investors must be mindful of bankruptcy risks whether their interests are categorized as leases or true sales of real property. If a carved out interest (or the underlying working interest) is categorized as a lease under state law — or recharacterized as such by a court — it may be considered property of the estate or, alternatively, rejected under Section 365. And even if a carved out interest is categorized as a true sale of a real property interest, it may still be subject to fraudulent transfer and preference actions.

Endnotes

- The authors wish to thank Dr. Patrick Fitzgerald, Distinguished Visiting Faculty in Energy Finance & Management at the University of Denver Daniels College of Business, for his advice and editorial comments in connection with preparing this article.
- ² For overriding royalty interests, see generally Patrick H. Martin & Bruce M. Kramer, Williams & Meyers Manual of Oil and Gas Terms 726 (15th ed. 2012) (citing Meeker v. Ambassador Oil Co., 308 F.2d 875, 882, 18 O.&G.R. 642, 650 (10th Cir. 1962), rev'd, 375 U.S. 160, 19 O.&G.R. 363 (1963), reh'g denied, 375 U.S. 989 (1964)). For net profits interests, see, e.g., Ferguson v. Coronado, 884 P.2d 971 (Wyo. 1994). For production payments, see 11 U.S.C. § 101(42A) and (56A), which define "production payment" as a type of term overriding royalty; 5 Collier on Bankruptcy P. 541.20, p. 541-88 (Alan N. Resnick & Henry J. Somme eds., 16th ed.); see 11 U.S.C. § 541(b)(4)(B), which excludes production payments from the bankruptcy estate.
- In re ATP Oil & Gas Corporation, 2014 WL 61408 (Bankr. S.D. Tex. Jan. 6, 2014). The plaintiff, NGP Capital Resources Company, has since changed its name to OHA Investment Corporation. This change is reflected in court documents. See adversary case no. 12-03443. document no. 222.
- See Williams & Meyers at 1147-48. A working interest is "a percentage of ownership in an oil and gas lease granting its owner the right to explore, drill and produce oil and gas from a tract of property." Id. It is generally synonymous with the term "leasehold interest" See id at 1148
- See Schlumberger, Oilfield Glossary, http://www.glossary.oilfield.slb.com/en/Terms/o/overriding_royalty_interest.aspx (last visited Nov. 19, 2014).
- ⁶ See Williams & Meyers at 1057.
- R. King & Co., What Is an Overriding Royalty Interest?, http://www.rkingco.com/mineral-owners/what-is-an-overriding-royaltyinterest/ (last visited Nov 19 2014)
- ⁸ See PetroStrategies, Inc., http://www.petrostrategies.org/Learning_Center/production.htm#Production%20Costs (last visited Dec. 8,
- 9 U.S. Energy Information Administration, Oil and Gas Lease Equipment and Operating Costs 1994 Through 2009 (Sept. 28, 2010), available at http://www.eia.gov/pub/oil_gas/natural_gas/data_publications/cost_indices_equipment_production/current/coststudy.
- ¹⁰ See Chesapeake Energy Corp., SEC Staff Comment Letter, 2014 WL 1380751 (March 27, 2014).
- See Martin v. Glass, 571 F. Supp. 1406, 1414 (N.D. Tex. 1983), aff'd, 736 F.2d 1524 (5th Cir. 1984) (stating that "it appears that Texas and Louisiana law are the same; both jurisdictions allow the deduction of post-production cost when royalty is determined 'at the mouth of the well'") (citing Haynes v. Southwest Natural Gas Co., 123 F.2d 1011, 1012 (5th Cir.1941)).
- ¹² See id.; see also Williams & Meyers at 726, which states that an ORRI is an "interest in oil and gas produced at the surface." Postproduction costs can only be assessed once the oil or gas reaches the wellhead. See ConocoPhillips Co. v. Lyons, 299 P.3d 844, 851 (New Mex. 2012) (citing Ramming v. Natural Gas Pipeline Co. of America, 390 F.3d 366, 369 (5th Cir. 2004)).
- ¹³ See Williams & Meyers at 1133.
- ¹⁴ Martin v. Glass, 571 F. Supp. at 1415.
- ¹⁵ Williams & Meyers at 647.
- ¹⁶ /d.
- ¹⁷ (No. GD-10-011904) (Pa. Ct. Comm. Pl. Dec. 12, 2012) (mem.).
- ¹⁸ *Id.* at 8.
- 19 "While net profits interest owners are entitled to a percentage of the profits, they are not responsible for any portion of losses incurred in property development and operations. These losses, however, may be recovered by the working interest owner from future profits." Williams & Meyers at 647 (citing Charlotte J. Wright & Rebecca A. Gallun, Fundamentals of Oil & Gas Accounting 15 (5th ed 2008))
- ²⁰ See 11 U.S.C. § 101(42A) and (56A), which define "production payment" as a type of term overriding royalty.
- ²¹ Williams & Meyers at 827.
- ²² Id.
- ²³ Id. (citing QEP Energy Co. v. Sullivan, 444 Fed. Appx, 284, 289 (10th Cir. 2011)).
- ²⁴ See Ernst & Young, The FIRPTA Investment Guide 5, available at http://www.ey.com/Publication/vwLUAssets/FIRPTA_investment_ guide/\$FILE/FIRPTA_investment_guide.pdf.
- ²⁶ See Financial Accounting Standards Board, FAS 133 Derivatives Implementation, available at http://www.fasb.org/derivatives/ issueb11.shtml; Securities & Exchange Commission, Technical Amendments to Commission Rules and Forms Related to the FASB's Accounting Standards Codification, available at http://www.sec.gov/rules/final/2011/33-9250.pdf; see also Ernst & Young, The Revised Revenue Recognition Proposal - Oil and Gas (Feb. 2 2012), available at http://www.ey.com/publication/vwluassetsdld/ $technical line_bb2276_revrecoil gas_2february 2012/\$file/technical line_bb2276_revrecoil gas_2february 2012.pdf? Open Element.$
- ²⁷ See Ernst & Young, FIRPTA Investment Guide.

- ²⁸ See In re ATP, supra note 3, at *1,
- ²⁹ Case No. 12-36187 [ECF No. 6], at 3-4.
- ³⁰ See In re ATP, supra note 3, at *1.
- ³¹ The court cites to Howard Trucking Co. v. Stassi, 474 So. 2d 955 (La. App. 5th Cir.1985), which held that courts "are not bound by the label placed on a written agreement or the subjective intent of the contracting parties, but must look to the substance of the transaction." *Id.* at 960 (citing Pastorek v. Lanier Sys. Co., 249 So. 2d 224 (La. App. 4th Cir. 1971)).
- ³² See In re ATP, supra note 3, at *5.
- 33 See id. at *7 (citing Tidelands Royalty "B" Corp. v. Gulf Oil Corp., 804 F.2d 1344, 1349 (5th Cir. 1986) (applying Louisiana law)).
- ³⁴ The *In re ATP* court approvingly cites to *Howard Trucking* in its assertion that "the parties' intent in making the contract [is] irrelevant to the recharacterization analysis." *In re ATP*, *supra* note 3, at *6.
- 35 Butner v. United States, 440 U.S. 48, 55 (1978). Unless some federal interest requires a different result, there is no reason why property interests would be analyzed differently simply because an interested party is involved in a bankruptcy proceeding. See id.
- ³⁶ In re ATP, supra note 3, at *8. The court also notes the lack of a definition for "ORRI" under the Louisiana Mineral Code. Therefore, depending on the state in which an investor has purchased carved out interests, it would be advisable to consult with that state's mineral code if definitions of the relevant carved out interest are contained therein.
- ³⁷ In re ATP, supra note 3, at *8 (citing Duncan v. Paragon Res., Inc., 417 So. 2d 850, 854 (La. App. 3d Cir. 1982)); CLK Co. v. CXY Energy, Inc., 719 So. 2d 1098, 1101, 1104 (La. App. 4th Cir. 1998); La. Rev. Stat. Ann. § 31:18 (West, Westlaw through 2012 Legis. Sess.).
- ³⁸ In re ATP, supra note 3, at *9 (citing Bailey v. Meadows, 130 So. 2d 501, 503 (La. Ct. App. 1961)).
- ³⁹ Id.
- ⁴⁰ Id.
- ⁴¹ *Id.* at *11.
- ⁴² *Id.* at *12 (citing *Tidelands Royalty*, 804 F.2d at 1349-50 ("The distinguishing characteristic of a...royalty interest is its 'passive' nature. The royalty owner has no right to explore, develop, or lease the subject tract. Moreover, the landowner has no obligation to develop or lease the premises for the benefit of the royalty owner.")); see also Continental Oil Co. v. Landry, 41 So. 2d 73, 75 (La. 1949) ("It is also well settled that this [mineral royalty] right is merely one to share in the production of oil, gas, and other minerals if and when they are produced from the property subject to the right. It is passive in its nature, and there is no obligation on the royalty owner to develop the property, nor does he have this right. All that he acquires is a right attached to the land, the right to receive his share of the minerals if and when they are produced.").
- ⁴³ In re ATP, supra note 3, at *10.
- ⁴⁴ *Id.* at *11.
- ⁴⁵ *Id.* at *12-13.
- ⁴⁶ *Id.* at *12.
- 47 *Id.* at *13-14.
- ⁴⁸ *Id.* at *14.
- ⁴⁹ Id.
- ⁵⁰ *Id.*
- ⁵¹ See id. at *10-15.
- ⁵² *Id.* at *16.
- ⁵³ Id.
- ⁵⁴ *Id*.
- ⁵⁵ *Id.* at *14.
- ⁵⁶ *Id.* at *15.
- ⁵⁷ Id.
- See, e.g., Stroud Production, L.L.C. v. Hosford, 405 S.W.3d 794, 818 (Tex. App. 2013) (citing EOG Res., Inc. v. Hanson Prod. Co., 94 S.W.3d 697, 701 (Tex. App. 2002) ("An overriding royalty is an interest in real property regarded as a covenant running with the land between the assignor and the assignee, and is enforceable by the assignor against the assignee." (citing Phillips Petroleum Co. v. Taylor, 116 F.2d 994, 995 (5th Cir. 1941))); Renwar Oil Corp. v. Lancaster, 154 Tex. 311, 276 S.W.2d 774, 776 (1955) ("[A]n oil and gas lease is ... a conveyance of realty...."); Gruss v. Cummins, 329 S.W.2d 469, 500 (Tex. Civ. App. El Paso, 1959, reh'ing denied) (stating that ORRI "is an interest in land"); Sheppard v. Stanolind Oil & Gas Co., 125 S.W.2d 643 (Tex. Civ. App. Austin 1939, writ ref'd); Sheffield v. Hogg, 77 S.W.2d 1021 (1934) (production payments are interests in real property).
- ⁵⁹ Stroud Production, supra note 58 (citing Natural Gas Pipeline Co. of Am. v. Pool, 124 S.W.3d 188, 192 (Tex. 2003)); Chesapeake Exploration, L.L.C v. Dallas Area Parkinsonism Soc'y, Inc., 2011 WL 3717082, at *4 (Tex. App. 2011) (mem. op.). Instead, "[i]n a typical oil and gas lease, the lessor is a grantor and grants a fee simple determinable interest to the lessee, who is actually a grantee."

 Natural Gas Pipeline Co., 124 S.W.3d at 192; Chesapeake Exploration, L.L.C., 2011 WL 3717082, at *4.

- 60 Stroud Production, supra note 58 (citing Natural Gas Pipeline Co., 124 S.W.3d at 192; Chesapeake Exploration, L.L.C., 2011 WL 3717082, at *4). The lessee's interest is "determinable" "because it may terminate and revert entirely to the lessor/grantor upon occurrence of events that the lease specifies will cause termination of the estate." Id.
- 61 Stroud Production, supra note 58 (citing Baty v. Protech Ins. Agency, 63 S.W.3d 841, 848 (Tex. App. 2002)).
- 62 Stroud Production, supra note 58 (citing EOG Res., 94 S.W.3d at 701).
- ⁶³ Yturria v. Kerr-McGee Oil & Gas Onshore, LP, 2006 WL 3227326 (S.D. Texas 2006) (Laredo Division) (citing *Martin v. Glass*, 571 F. Supp. at 1410).
- ⁶⁴ T. W. Phillips Gas & Oil Co. v. Jedlicka, 42 A.3d 261, 267 (Pa. 2012) (citing Calhoon v. Neely, 201 Pa. 97, 101, 50 A. 967, 968 (1902)); Burgan v. South Penn Oil Co., 243 Pa. 128, 137, 89 A. 823, 826 (1914) ("The title is inchoate, and for purposes of exploration only until oil is found."); Hite v. Falcon Partners, 13 A.3d 942 (Pa. Super. 2011); Jacobs v. CNG Transmission Corp., 332 F. Supp. 2d 759, 772 (W.D. Pa. 2004).
- ⁶⁵ T. W. Phillips, 42 A.3d at 267 (citing Calhoon, 201 Pa. at 101, 50 A. at 968; Jacobs, 332 F. Supp. 2d at 772-73; see also Barnsdall v. Bradford Gas Co., 225 Pa. 338, 74 A. 207, 208 (1909) (an oil and gas lease that results in production "creates a corporeal interest in the lessee in the demised premises, and is not merely a license to enter and operate for oil and gas").
- 66 See Zachary D. Bombatch, Pennsylvania Oil and Gas Leases in Bankruptcy: Rejection Should Occur Only Before Production, 16 Duq. Bus. L.J. 267, 289 (Summer 2014).
- ⁶⁷ In re Mustafa Tayfur, No. 14-3478, 2015 WL 1219029 (3d Cir. March 18, 2015).
- ⁶⁸ *Id.* at *1.
- 69 Id at *6-7
- 70 11 U.S.C. § 365(a).
- ⁷¹ Countryman, Executory Contracts in Bankruptcy: Part I, 57 Minn. L. Rev. 439, 460 (1973).
- ⁷² 476 B.R. 143 (Bankr. Del. 2012).
- 73 Id. at 155-57.
- ⁷⁴ *Id.* at 157.
- ⁷⁵ 11 U.S.C. § 541(b)(4)(B).
- ⁷⁶ See Bankruptcy Code § 541 Legislative History, 3A Bankr. Service L. Ed. § 29:2 (citing 140 Cong. Rec. E 2204 (Oct. 8, 1994)).
- 78 Congress has stated that it is not the intent of Section 541(b)(4)(B) to permit a conveyance "of a production payment or an oil and gas lease to be recharacterized in a bankruptcy context as a contractual interest subject to rejection" under Section 365 of the Bankruptcy Code. Id.
- ⁷⁹ William Wallander, Bradley Foxman, John Napier & Casey Doherty, *Energy Restructuring and Reorganization*, 10 Tex. J. Oil Gas & Energy L. 1, 81-88 (citing Terry Oilfield Supply Co., v. Am. Sec. Bank, N.A., 195 B.R. 66, 70 (S.D. Tex. 1996)).
- ⁸⁰ Id., comparing In re WRT Energy Corp., 202 B.R. 579, 583-84 (W.D. La. 1996) (holding that a mineral lease in Louisiana is not an executory contract) with Texaco, Inc. v. La. Land & Exploration Co., 136 B.R. 658, 668 (M.D. La. 1992) (holding that a mineral lease in Louisiana is an executory contract) and Texaco, Inc. v. Bd. of Comm'r for the LaFourche Basin Levee Dist. (In re Texaco Inc.), 254 B.R. 536, 565 (Bankr. S.D.N.Y. 2000) (same).
- 81 11 U.S.C. § 548.
- 82 See Tex. Stat. V.T.C.A. Bus. & C. §§ 24.001 et seq.; Pa. Stat. tit. 12 Pa. C.S.A. § 5101 et seq.
- 83 11 U.S.C. § 548.
- ⁸⁴ NGP Capital Resources Company, Form N-2/A (filed April 22, 2013), at 72 ("Legal Proceedings"), available at http://www.sec.gov/ Archives/edgar/data/1297704/000114420413023033/v339009_n2a.htm.
- 85 See id.; Nov. 1 Tr. At 36:8-14, 134:12-15, 135:3-7.
- 86 11 U.S.C. § 547.
- 88 In re Rancher Energy Corp. v. Gas Rock Capital, LLC, 2011 WL 5320971, at * 2 (Bankr. D. Col. 2011).
- 89 Id. at *4.

Authors



David J. Karp
New York: +1 212.756.2175
London: +44 (0) 20 7081 8048
david.karp@srz.com

David J. Karp is a partner in Schulte Roth & Zabel's New York and London offices where he leads the firm's Distressed Debt & Claims Trading Group and is a member of the firm's Energy Practice. David represents hedge funds and private equity funds in connection with investments in distressed and non-performing assets and NPL portfolios across a wide range of industries and in jurisdictions across the globe. He also advises investment funds in connection with oil and gas royalty investments, leasing and distressed energy credit investments including reserved based loans. His recent distressed energy credit representations include investors in Sabine Oil & Gas Corporation, Stallion Oilfield Services Ltd., Seahawk Drilling Inc., ATP Oil & Gas Corporation and Trident Resources Corporation. David is a longstanding member of the National Association of Royalty Owners.

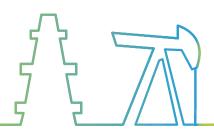


Parker J. Milender +1 212.756.2517 parker.milender@srz.com

Parker J. Milender is an associate in Schulte Roth & Zabel's Business Reorganization, Distressed Debt & Claims Trading, and Energy practices. Parker represents creditors, debtors and trustees in complex Chapter 11 cases, and he serves as counsel in reorganizations and other distressed investing situations.

About SRZ's Energy Practice

Schulte Roth & Zabel's Energy Practice advises some of the world's top alternative asset managers in connection with oil and gas, coal, and the chemical and electric industries. We meet the investment fund and transactional needs of our clients by assisting them with sophisticated energy-related mergers and acquisitions, divestitures, proxy contests, workouts and restructurings, capital markets transactions, real estate transactions, distressed investments, tax issues with U.S. and non-U.S. capital, and the development and trading of new and complex financial products. With experience that extends to each link of the value chain, we advise on upstream transactions covering exploration and production; midstream transactions dealing with gathering, storage, transportation and processing; and downstream transactions that involve refining, marketing, petrochemicals trading and derivatives, transportation and shipping.



This information has been prepared by Schulte Roth & Zabel LLP ("SRZ") for general informational purposes only. It does not constitute legal advice, and is presented without any representation or warranty as to its accuracy, completeness or timeliness. Transmission or receipt of this information does not create an attorney-client relationship with SRZ. Electronic mail or other communications with SRZ cannot be guaranteed to be confidential and will not (without SRZ agreement) create an attorney-client relationship with SRZ. Parties seeking advice should consult with legal counsel familiar with their particular circumstances. The contents of these materials may constitute attorney advertising under the regulations of various jurisdictions.
© 2015 Schulte Roth & Zabel LLP. All Rights Reserved.



New York | Washington DC | London

www.srz.com

